

CHRISTIAN DUNCAN

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Education	CORNELL UNIVERSITY, Johnson Graduate School of Management <i>Master of Business Administration, May 2010</i> Leadership: Roy H. Park Leadership Fellow; merit-based full tuition scholarship awarded for leadership, professional achievement, and commitment to the community Clubs: Consulting, Big Red Incubator, Black Graduate Business Association (President) Champion: Microsoft Firenze 2008 MBA Business Case Competition	Ithaca, NY
	UNIVERSITY OF CALIFORNIA LOS ANGELES <i>Bachelor of Science Electrical Engineering, June 2003</i> Student Welfare Achievement Award for outstanding service to the UCLA community	Los Angeles, CA
Experience	VERIZON TELECOM <i>Senior Video Network Planner</i>	Basking Ridge, NJ
2007-2008	<ul style="list-style-type: none">• Planned deployment of FiOS digital television to 1.2M new homes in three new markets moving company faster towards positive operating cash flow• Led 8-person cross functional team to develop a \$13M sustainable power remediation plan to prevent video service disruption; conducted in depth research into potential power gaps; presented findings and recommendations to senior management which were ultimately approved• Created analytical model to assess and aggregate power requirements for >125 projects; enabled comprehensive forecast for timetable of orderly project implementation• Teamed with Accenture consultants to develop work process matrix resulting in the formation of a video strategy and eliminating significant procurement inefficiencies including reduction of 200-300 man hours per project• Promoted as one of only two senior planners at corporate headquarters from the 80-person two-year leadership development class	
2005-2007	<i>Video Serving Office Planner</i>	Huntington Beach, CA
	<ul style="list-style-type: none">• Planned next generation fiber technology for 74 central telephone offices resulting in initial service offering of digital video to 21 local markets• Executed \$12M national plan by coordinating the installation of region's first IP softswitch permitting competition with VOIP providers such as Vonage and Comcast• Identified \$5M in potential small business opportunities as part of a task force resulting in video and gaming offerings to the hospitality and healthcare industries	
2004-2005	<i>Central Office Engineer</i>	Manteca, CA
	<ul style="list-style-type: none">• Created service orders for 65 central offices providing for installation of new technologies and preventing service disruption• Salvaged \$1.2M Starbucks account through interim solution of rerouting network path	
	PROTOTYPE INDUSTRIES, INC. <i>Technical Writer</i>	North Hollywood, CA
2003-2004	<ul style="list-style-type: none">• Co-authored 30+ manuals for in-flight video systems installed in commercial airlines• Edited manual for DirecTV entertainment system used on 95% of JetBlue Airlines fleet	
Leadership	Co-chair: Management Leadership for Tomorrow MBA Prep Program Fundraiser (2008) Chairperson: Verizon (<i>Calif.</i>) African-American Affinity Group Literacy Committee (2007) Graduation Speaker: UCLA Anderson School of Management Riordan Program (2006)	
Volunteer	Consultant for a start-up business (Augits, LLC, 2008); crafted pricing strategy for new patented apparel return fraud security process	
Other	Certificate in Business Administration (University of California-Berkeley, 2005); GPA: 3.86	