

CONNIE SINTUVAT

210 Linden Avenue Apt #, Ithaca, NY 14850

714-496-4416 cs682@cornell.edu

Education	CORNELL UNIVERSITY, Johnson Graduate School of Management Master of Business Administration, May 2010 Strategic Marketing Immersion Roy H. Park Leadership Fellow: Merit-based, full tuition scholarship and leadership program; Marketing Association; Community Impact President; Fashion, Luxury, & Lifestyle Club Treasurer; 2009 Destination Johnson Volunteer Co-Chair; Admissions Ambassador	Ithaca, NY
	UNIVERSITY OF SOUTHERN CALIFORNIA Bachelor of Science, Business Administration, May 2004 Business Scholar; Distribution Management Leadership Program; Robert E. Snow Scholarship in Distribution Management	Los Angeles, CA
Experience	TOYOTA MOTOR SALES, Toyota Customer Services (TCS) Division <i>Finance Administrator (Promoted from Analyst in May 2006)</i>	Torrance, CA
2005-2008	<ul style="list-style-type: none">• Created division wide \$50M cost savings tracking dashboard that increased business unit involvement and was duplicated and used in other Toyota divisions.• Led and initiated the Corporate Accessory Purchasing Process Kaizen that improved capital budget utilization from 38% to 89% in FY06 to FY07.• Provided recommendations based on analyses of monthly and quarterly division capital and operating expense variances over \$500K that consistently resulted in budget reductions during forecasting.• Streamlined quarterly reporting process of global cost management report sent to Toyota Motor Corporation (Japan) that reduced update time from 1 week to 2 days by consolidating data sources and prioritizing explanations needed from senior management.• Successfully built partnerships among business units that resulted in better communication, quicker responses, and shorter lead times during critical phases in forecasting.	
2004-2005	Logistics Trainee Rotations in Strategic Planning, National Parts Operations, TCS Finance	
	<ul style="list-style-type: none">• Created and designed a tracking document for Stretch Goals II program that consolidated cost, customer, and velocity metrics with customizable graphs for regional distribution centers. Dashboard published in Matthew May's, "The Elegant Solution: Toyota's Formula for Mastering Innovation."• Completed rotation 9 months early.	
Skills	<ul style="list-style-type: none">• Training: Toyota Production System I & II, Toyota Way, Lean Logistics• Languages: Fluent Thai• Gallup Strengths: Achiever, Empathy, Positivity, Futuristic, Communicator	
Personal	<ul style="list-style-type: none">• Connections! Asian Pacific American Mentoring Program, Mentor 2004-2008, named 2005 Mentor of the Year• USC Asian American Business Association, Advisory Board Member 2004-2008• www.TheSpotLA.com(lifestyle website for young professionals), Co-Founder 2006-2007• Hobbies include: Mochi-ice cream making, Asian cooking, photography, and knitting	