

MARTIN B. PIERCE

1062 Dryden Road Apt #19, Ithaca, NY 14850
mbp49@cornell.edu ~ 719.684.6764

Education	CORNELL UNIVERSITY, Johnson Graduate School of Management Master of Business Administration – May 2010, GMAT 710, GPA 3.95 Investment Banking Immersion – Spring 2009 <ul style="list-style-type: none">• <i>Roy H. Park Leadership Fellow</i>: Merit-based full tuition scholarship and leadership program• Veterans Club – V.P. Admissions; Old Ezra Finance Club• Managerial Finance Teaching Assistant – Fall 2009	Ithaca, NY
	UNITED STATES MILITARY ACADEMY Bachelor of Science, May 2003 – Electrical Engineering <ul style="list-style-type: none">• Valedictorian; Honor Graduate; Dean’s List; Superintendent’s Award; Distinguished Cadet• NCAA Division I Football – 2002 Verizon Academic All-District; Home Depot Scholar Athlete	West Point, NY
Experience	UNITED STATES ARMY, FIELD ARTILLERY	
2007-2008	Battery Commander Observer / Controller Trainer (Captain) <ul style="list-style-type: none">• Managed 8-person field artillery training support battery responsible for training active/reserve Army, Air Force, and Navy units preparing to deploy in support of the Global War on Terrorism• Procured resources and managed training for over 2,000 service members preparing for deployment• Rated by commander in the top 5% of all captains with whom he has served in his 22-year career	Fort Carson, CO / Fort Bliss, TX
2006-2007	Battalion Fire Direction Officer (Captain) <ul style="list-style-type: none">• Managed 12-person team responsible for calculating and disseminating timely and accurate firing data for a 650-person artillery battalion during Operation Iraqi Freedom• Promoted into position typically requiring three additional years of military service• Led team responsible for defense against enemy mortar threat on Logistics Support Area Anaconda; resulted in accurate/safe firing of 1,500 rounds across three bases in two Iraqi provinces• Established streamlined airspace clearance program; resulted in 30% reduction of response time• Created model to improve airspace coverage; resulted in 25% decrease of enemy attacks• Executed 10 air strikes against enemy targets; missions typically led by one or two ranks higher• Rated by commander in the top 3 of 18 captains; rated above captains with 4 more years of service	Balad, Iraq / Fort Carson, CO
2004-2006	Platoon Leader / Executive Officer (1st Lieutenant) <ul style="list-style-type: none">• Managed 47-person team in providing artillery support and 14-person team in providing logistics support during Operation Iraqi Freedom; responsible for equipment valued at \$38 million• Supervised and directed movement of 42 vehicles and 100 personnel over 400 miles from Kuwait to Baqubah, Iraq with no loss of accountability and zero injuries• Launched improved combat training support program; resulted in accurate/safe firing of 298 rounds• Led team that assumed additional artillery role; resulted in accurate/safe firing of 75 mortar rounds• Rated by commander in the top 3 of 22 lieutenants and in the top 2 platoon leaders in the battalion	Fort Carson, CO / Baqubah, Iraq
2003-2004	Platoon Fire Direction Officer (2nd Lieutenant) <ul style="list-style-type: none">• Managed and trained 8-person team responsible for calculating and disseminating timely and accurate firing data for a 100-person firing battery; responsible for \$750,000 worth of equipment• Developed firing safety model that decreased firing time by 67%; adopted by battalion• Evaluated by commander as the best fire direction officer in the battalion	Fort Carson, CO
Skills / Awards	<ul style="list-style-type: none">• U.S. Army Airborne and Master Fitness qualified• Bronze Star Medal and Combat Action Badge for service in Iraq• Graduated 1st of 151 students at the U.S. Army Field Artillery Officer Basic course at Fort Sill, OK	
Personal	<ul style="list-style-type: none">• Enjoy strength training, snow skiing, golf, and softball• Volunteer coach of children’s sports teams through the YMCA	