

MATTHEW J. DWYER

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- Education** **CORNELL UNIVERSITY, Johnson Graduate School of Management** **Ithaca, NY**
Master of Business Administration Candidate, May 2010
- Roy H. Park Leadership Fellow - 1 of 25 Students awarded a merit-based, full-tuition scholarship in recognition of demonstrated leadership, personal and academic achievement, and community service
 - Co-Founder/President - Johnson Private Equity Society; Media and Entertainment Club; Entrepreneurship & Venture Capital Club
- DARTMOUTH COLLEGE** **Hanover, NH**
Bachelor of Arts, Economics, June, 2003
- Varsity Lacrosse - 2003 Ivy League Champions, 2003 NCAA tournament
 - Sphinx Senior Society; Theta Delta Chi fraternity
- Experience** **MERRILL LYNCH & CO.** **New York, NY**
- 2005-2008 *Vice President, U.S. Cash Equity Trading*
- Captured top market share rank by volume of shares traded as a market maker in NYSE & Nasdaq listed equities, with specific focus on Technology, Media & Telecom, Financial and Retail sectors
 - Managed multi-million dollar proprietary risk positions using careful technical and fundamental analysis, calculated decision making and strong client relationships to minimize firm's capital exposure in fast moving, highly volatile equity markets
 - Researched and produced daily market commentary for both internal equity sales and external trading clients, detailing directional trading flows in the sector and analyzing the impact of sector specific news and current events on secondary market pricing of equity securities, helping to guide multi-billion dollar institutional investors and drive incremental order flow for the firm
- 2005-2005 *Vice President, Equity Derivatives Sales*
- Developed new trading processes to improve execution efficiency and market transparency while managing secondary market trading in convertibles and structured equity derivatives within Investments & Wealth Management group
 - Communicated consistently with senior management to create and achieve budget forecasts and present annual operating plans for strategic marketing efforts to drive revenue growth
- 2003-2005 *Analyst, Equity Derivatives Sales*
- Formed a detailed understanding of derivatives pricing models and options strategy and leveraged these skills to create customized portfolios and individual trade ideas for clients using convertible bonds and options to hedge multi-million dollar debt and equity portfolios
- Personal**
- Completed 2 New York City Marathons raising over \$2,000 for an elementary school in Johannesburg, South Africa and \$13,000 for the Injured Marine Semper Fi Fund
 - Travelled extensively in the US, Europe, Asia, Africa, and Australia including a 52 day, 10 country around the world trip in Spring 2008
 - Benefit Committee – 2007 Taste of Summer benefitting the Central Park Conservancy
 - Enjoy skiing, golf, hockey, music, film and commuting by skateboard